**Lakeside Te Kauwhata**

**Proposal Submission Requirements**

1. **Track Record & Experience Weighting: 15%**
   1. Please identify and include information on three projects that you have underway or completed in the past 3 to 5 years that demonstrate the successful delivery of quality projects with similar typologies in the proposal. Please include for each example: renders or elevation/architectural plans, mix of typologies, bedroom mix, price points
2. **Design & Programme Weighting: 15%**
   1. Example architectural precedent images taking into consideration the Lakeside vision and the requirements of the masterplan and design guidelines.
   2. Please provide a detailed programme for the build out of proposed lots that you are tendering on. Including staging, design phases, resource and building consents, construction periods, marketing and sales.
3. **Ability to Deliver Affordable Homes Weighting: 15%**

Please include in your proposal your anticipated % of affordable component

1. **Land Price and Commercial Terms Weighting: 40%**

For each tranche of lots, please include your land purchase price, payment terms and any purchaser conditions.

1. **Partnering and Working with Māori Weighting: 15%**
2. Provide a statement of your understanding of the role of Mana Whenua and Māori in relation to urban development and how this is reflected in your proposal;
3. Provide two examples where you have relevant experience of engagement with Maori in terms of urban development;
4. Demonstrate your current and/or proposed approach in growing the capability and capacity of Maori (skills and employment) in delivering urban development;
5. Demonstrate your current and/or proposed approach in incorporating cultural innovations and alternative housing model(s) to capture and deliver wahi kainga, multi-generational living, mātauranga Māori, and kaupapa Māori and tikanga Māori design principles
6. Does your business have Maori shareholders, formal Joint Venture partnerships, or Māori Directors? If so, please provide details.
7. **Ability to Deliver 6 Homestar [Pass/Fail]**

Please confirm that dwellings will meet 6 Homestar design and build certification (please note that full cost of obtaining certification will be at your cost